



## Who we are:

October, 2019

[Newtown Partners](#) is an early-stage venture capital firm that actively invests in emerging, disruptive technology startup businesses. Founded and run by successful startup entrepreneurs, Vinny Lingham, and Llew Claasen, Newtown Partners has an entrepreneurial focus that goes beyond investment. The team operates out of offices in Cape Town, South Africa and Sunnyvale, California (Silicon Valley). The firm has a strong track record of investing in successful technology businesses at the forefront of innovation.

We are recruiting Interns to join the investment team in our Cape Town office on a temporary basis (1 - 6 months). Interns will report to the Investment Principal and in this role, you will contribute to developing our theses (“what do we believe will happen in a specific market?”), identify companies to meet (“what’s trending?”), contribute to the investment diligence and collaborate with the team and startup ecosystem.

## Responsibilities:

- **Research:** Perform extensive initial business and technology research on markets, industries, companies, and themes that the firm is interested in investing in and present and discuss these results with senior investment team members.
- **Evaluate prospective investments:** screen new investment opportunities and qualify inbound leads for the firm based on quantitative signals, market theses, and a network of key relationships.

## Qualifications:

- Strong academic performance in Undergraduate and Postgraduate degrees
- MBA, Masters Degree in Finance or STEM subjects preferred

## Skills, characteristics, and experience:

- 0-3 years of post-university work experience; working experience at a tech startup, consulting, investment banking or venture capital/private equity advantageous (but not a requirement)
- Excellent researcher, able to find and extract key insights from lots of online information
- Highly organized with high attention to detail
- High interest in startup entrepreneurship
- Intellectually honest and not afraid of being challenged on one’s ideas
- Highly driven and proactive with little need for guidance and takes ownership of outcomes with the ability to navigate tight deadlines autonomously
- Intensely curious with both an insatiable hunger to learn about new technologies and business models and the ability to rapidly learn about a new industry or sector
- Strong analytical skills to understand both quantitative data and qualitative evidence to evaluate investment opportunities
- Outlier IQ and EQ with high empathy for founders; ability to collaborate with colleagues, navigate relationships in the technology ecosystem, and ensure that entrepreneurs have an excellent experience engaging with Newtown Partners

Please send your CV to [work@newtownpartners.com](mailto:work@newtownpartners.com)